



CTX TECHNOLOGY CORPORATION

16728 East Gale Avenue, City of Industry, CA 91745

Tel: 626.363.9370

Fax: 626.363.9399

Reseller Club Qualification Questionnaire

ALL QUESTIONS MUST BE ANSWERED.
INCOMPLETE FORMS CANNOT BE PROCESSED.

Name _____

Company _____

Title _____

Address _____

City _____ State _____ Zip _____

Telephone # _____ Fax # _____

Email _____

1. Which distributors does your firm currently purchase from?

- | | |
|-------------------------------------------------------|---------------------------------------|
| <input type="checkbox"/> ASI | <input type="checkbox"/> ICG |
| <input type="checkbox"/> Avus | <input type="checkbox"/> Ingram Micro |
| <input type="checkbox"/> CDW | <input type="checkbox"/> Synnex |
| <input type="checkbox"/> D&H | <input type="checkbox"/> Tech Data |
| <input type="checkbox"/> Other (Please specify) _____ | <input type="checkbox"/> TSR |

2. Which classification best describes your firm's primary business at your location? (Select one)

- System Integrator/VAR
- Network Integrator/VAR
- IT/e-Business Consultant
- Web Integrator/Internet Specialist
- Service Provider (Application, Internet, Managed, Stored)
- Communications/Telephony Integrator, Telecom VAR, Interconnect
- Software Developer/Web Developer
- Custom Systems Builder/White box
- Other (Please specify) _____

3. What size organizations does your company sell to or service? (Select all that apply)

- | | |
|-------------------------------------------------------|-------------------------------------------------|
| <input type="checkbox"/> Less than 25 employees | <input type="checkbox"/> 100-999 employees |
| <input type="checkbox"/> 25-99 employees | <input type="checkbox"/> Fortune 500/1000 |
| <input type="checkbox"/> Other (Please specify) _____ | <input type="checkbox"/> 1000 or more employees |

4. To which of the following markets does your company target its sales efforts? (Select all that apply)

- | | |
|----------------------------------------------------------------|------------------------------------------------------|
| <input type="checkbox"/> Financial Services/Accounting/Banking | <input type="checkbox"/> Technolong |
| <input type="checkbox"/> Education | <input type="checkbox"/> Transportation/Distributioi |
| <input type="checkbox"/> Defense Contractor/Military | <input type="checkbox"/> Hospitality/Food Service |
| <input type="checkbox"/> Federal Government | <input type="checkbox"/> Utilities (Include digas) |
| <input type="checkbox"/> State/Local Government | <input type="checkbox"/> |
| <input type="checkbox"/> Real Estate | |
| <input type="checkbox"/> Manufacturing | |

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employees in your entire organization? (Including all divisions, branches and subsidiaries)

- 100-999
- 20-99
- 1000 or more employees



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6. What are your entire firm's approximate gross annual sales? (Select one)

- Under \$1 Million
- \$1 Million-\$5 Million
- Over \$5 Million-\$10 Million
- Over \$10 Million-\$25 Million
- Over \$25 Million-\$100 Million
- Over \$100 Million-\$500 Million
- Over \$500 Million

7. What is your entire firm's approximate annual sales revenue in the display/monitor category?

- Under \$100K
- \$100K-\$250K
- \$250K-\$500K
- \$500K-\$1 Million
- \$1 Million-\$5 Million
- Over \$5 Million-\$10 Million
- Over \$10 Million-\$25 Million
- Over \$25 Million-\$100 Million

8. What Size/Qty of LCD/CRT do you mostly sell at your firm? (Select all that apply)

Monitor Size:

- 15" LCD
- 17" LCD
- 19" LCD
- 21" LCD
- LCD TV (Please specify size) _____
- 15" CRT
- 17" CRT
- 19" CRT
- 21" CRT

QTY:

- Less than 5
- 5-9
- 10-19
- 20-99
- 100-999
- 1000

9. Which vendor brand do you currently carry? (Select all that apply)

- CTX
- ViewSonic
- NEC
- Samsung
- BenQ
- Other (Please specify) _____
- Planar
- Princeton
- KDS/Proview
- Acer
- LG

10. What kind of Consumer Electronic products does your firm currently sell? (Select all that apply)

- Digital devices (LCD TV, Plasma, Digital Camera, DVD, etc.)
- Audio devices (MP3, speakers, etc.)
- Portable devices
- Mobile systems
- Other (Please specify) _____

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SUBMITTED BY	DATE	APPROVED BY	DATE